

Message Text

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ARA/BR: SHUGART (INFO)

XMB: JOHN D. BIERMAN

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R 300003Z AUG 75

FM SECSTATE WASHDC

TO AMEMBASSY BRASILIA

UNCLAS STATE 206977

E.O. 11652:N/A

TAGS: BPRO

SUBJECT: EXIMBANK BANK GUARANTEE FOR SALE OF MEDICAL
SYSTEMS TO FUNDACAO HOSPITALAR DO DISTRITO FEDERAL BRASILIA,
BRASILIA, BRAZIL

1. U.S. BANK REQUESTS EXIMBANK GUARANTEE FINANCING SALE
BY BANK OF BOSTON INTERNATIONAL OF LOS ANGELES, CALIFORNIA
OF MEDICAL SYSTEMS COSTING DOLS 2,000,000 TO FUNDACAO HOSPITALAR
DO DISTRITO FEDERAL BRASILIA, BRASILIA, BRAXIL, GUARANTEED
BY BANCO REGIONAL DE BRASILIA, BRASILIA, BRAZIL.

2. EXIMBANK WOULD APPRECIATE EMBASSY PROVIDING BACKGROUND
INFORMATION I.E., REPUTATION, LOCAL BANK'S EXPERIENCE, ON THE
ABOVE REFERENCED OBLIGOR AND BANCO REGIONAL DE BRASILIA,
THE PROPOSED GUARANTOR. HOW DOES REFERENCED BUYER OBTAIN
REVENUES, AND FROM WHOM. PROPOSED SALE IS IN RESPONSE TO
AN INVITATION TO BID. CAN EMBASSY PROVIDE INFORMATION ON THE
SIZE OF THE PROPOSED PROJECT.

3. PLEASE ADVISE HOW DIFFICULT IT WOULD BE TO OBTAIN BNDE AS
GUARANTOR AND WHAT WOULD BE THE COST OF A BNDE

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GUARANTEE VS. BANCO REGIONAL DE BRASILIA.

4. ADVISE WHETHER EMBASSY HAS ANY KNOWLEDGE OF OR COMMENTS
REGARDING THIS SALE OR PERCEIVES POLITICAL OR OTHER REASONS
EXIMBANK SHOULD NOT (REPEAT NOT) CONSIDER REQUEST.

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